EXHIBIT 1

KYLE GOINS VS. CSAA FIRE & CASUALTY

January 09, 2018

1	IN THE UNITED STATES DISTRICT COURT	
2	NORTHERN DISTRICT OF OKLAHOMA CASE NO.: 17-CV-347-JHP-MJX	
3		
4	1 KYLE GOINS, ) 2 KARI GOINS, )	
5	Plaintiffs, )	
6	vs.	
7	1. CSAA FIRE & CASUALTY )	
8	INSURANCE COMPANY, a foreign ) for-profit insurance )	
9	corporation, )	
10	Defendant. )	
11		
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13	DEPOSITION OF KYLE GOINS	
14	TAKEN ON BEHALF OF THE DEFENDANT	
15	IN TULSA, OKLAHOMA	
16	ON JANUARY 9, 2018	
17		
18	REPORTED BY: JOHN Q. MARTIN, II, CSR #1940	
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21	14 14	
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23	d.	
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- 1 Q. Is that a yes?
- 2 A. Yes.

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- Q. And you don't recall who you spoke with, is that correct?
- 5 A. Correct.
  - Q. T-Town just happened to be the one that called you back?
- 8 A. Yes, sir.
- 9 Q. Okay. Now, you said a storm event came
  10 through your neighborhood. When did that storm event
  11 occur?
- 12 A. July.
- Q. So, you have a storm event, to the best of your recollection, that occurred in July of 2016, is that correct?
  - A. Yes, sir.
- Q. And in December you have somebody come look at your roof?
- A. I apologize. Brian had come out in August and then in December is when Brian and AAA were on the roof to inspect. So, that was an inspection. That's what I thought you meant.
  - Q. Okay. So, to make sure that I've got your testimony accurately, when I'm saying inspection, I'm not just talking about insurance inspection, I'm



- 72
- Q. And what gave you this belief that it had been damaged by wind?
  - A. Because of the event.
- Q. Was there anything physically to the roof that caused you to believe that your roof had been damaged?
  - A. Yes.

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- Q. And what exactly was that?
- 9 A. Missing shingles.
- Q. You had missing shingles on your roof sometime after July of 2016?
- 12 | A. Yes, sir.
- Q. Sorry, let me finish. Sometime between July
  2016 and before you made your claim with CSAA, there
  were shingles on your roof missing?
- 16 A. Yes.
  - Q. Did you replace those shingles?
- 18 A. Yes.
- Q. And before you made the claim with CSAA did
  you replace those shingles?
- 21 A. No.
  - MR. McGREW: And let's be clear on the record, now you're saying, did you replace them as opposed to did you have them replaced.
- MR. ROONEY: Don't worry, Mike, I'll make sure



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- Q. (BY MR. ROONEY) So, in --
  - A. Could you repeat that again. Because the only reason the shingles were replaced was after the CSAA inspection in December. They were replaced after that.
    - Q. We'll start back between July -- after this storm event in July you said that you believe there were some shingles missing on your roof, is that correct?
- 11 A. Correct.
  - Q. And before you made your claim with CSAA did you, whether it be you personally or somebody you hired, repair or replace those missing shingles?
    - A. No.
  - Q. And you spoke with Brian about helping you with this roof. Between July of 2016 and December, when you made your claim with CSAA, had there been any changes that you made to the roof, whether you had somebody go up and look at it, inspecting it, repair it, did anything change since the time Brian looked at it and the time you made your claim with CSAA?
    - A. No.
      - Q. Do you recall where those missing shingles



1 | were located?

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- A. Yes, sir, on the front north side of the home, on the rake of the roof.
  - Q. When you say the rake of the roof what are you talking about?
- A. There is a pitch on the front of my home above the garage.
  - Q. Are you talking about the very top of the roof, at the peek?
- A. The peek, it was right down here on this side of it, all the shingles were blown off.
- Q. Okay. So, if I'm looking at your garage is it the right side or the left side of the --
  - A. Your right side.
- Q. And is it in the field or is it on the ridge that the shingles were missing?
  - MR. McGREW: He said the rake. That's the edge, it's the outer edge. You're using the wrong term.
  - MR. ROONEY: Thank you. It's been a long morning for me already. Please forgive me, guys.
- 22 (Off the record)
  - Q. (BY MR. ROONEY) Mr. Goins, we're back on the record. You understand that your testimony is still under oath?



A. Yes, sir.

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Q. Since our short break, is there any portion of the testimony you've given today that you feel you need to correct or change?

MR. McGREW: No.

THE WITNESS: No, sir.

MR. ROONEY: Mike, are you instructing the witness how to answer that question?

MR. McGREW: No. It's more of a lashing at you for that question. But go ahead. Sorry.

- Q. (BY MR. ROONEY) Now, when we took our break you were telling me that you noticed after this July windstorm that there were some shingles missing on the rake of the roof near your garage, is that correct?
- A. Correct.
- Q. When did you first notice those shingles missing?
  - A. Within a day or two of the storm.
  - Q. Do you recall the exact date of the storm?
- A. I'm going to say July 14th or 15th. I can't say exactly.
  - Q. I'm not trying to trick you, I'm just trying to get what you recall. If you're guessing or estimating a date or time just let me know it's an



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- missing shingles. Was there any other damage that you
  were aware of with respect to your roof when you made
  the claim in December?
  - A. Other than the shingles being scattered throughout my yard and the missing shingles, that was the extent that I was aware of.
  - Q. Okay. Are these the same five shingles that you saw missing?
- 9 A. No, sir.

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- Q. So, there were additional shingles that you saw in your yard?
- 12 A. Yes, sir.
- Q. And you believe those shingles came from your roof?
- 15 A. Absolutely.
- Q. And do you know where on your roof these shingles came from, the ones in your yard?
  - A. No, sir.
  - Q. So, it's your testimony that in addition to the five shingles that you noticed missing on the rake there were other shingles in your yard that you believe came from your roof somewhere, correct?
    - A. Correct.
  - Q. But you don't know where on your roof?
- 25 A. Correct.



- 1 Q. Or Brian's employer?
  - A. Yes, Brian.

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- Q. Do you know, did you pay him directly or was it through whoever he was employed by?
  - A. I paid him directly.
  - Q. Okay. So, what caused you to turn in your claim to CSAA, why did you decide to turn in a claim?
  - A. Because of the storm event that happened in July we had noticed that everybody in the neighborhood had damage and was getting their roof repaired.
  - Q. Now, when you say everybody in the neighborhood was getting their roof repaired, do you have the names of any individuals that got their roof repaired after this July storm?
  - A. Yes, I do.
    - Q. Okay. Who are those individuals?
- 17 A. Candice and Aaron McCaffrey.
- 18 | Q. Okay.
  - A. As far as any other names in the neighborhood I couldn't give you any more.
- Q. And where does Mr. and Mrs. McCaffrey live in relation to you, are they neighbors, across the street?
- A. They lived directly to my west, but they have moved since.



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- Q. They were the house right next door to you to the west?
  - A. Yes.

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- Q. And do you know, those repairs, do you know why they were made?
  - A. To their home?
- 7 Q. Yes.
  - A. Due to the July storm.
- 9 Q. Have you discussed the repairs with them?
- 10 A. No.
- Q. Okay. So, how do you know the repairs that
  were being performed to their roof was related to the
  July storm?
  - A. Because of Ryan, the guy that was performing the repair.
    - Q. Okay. Ryan, and just so I understand, when you're saying Ryan you're talking about the second roofer you spoke with, is that correct?
    - A. Correct.
    - Q. So, Ryan told you that your neighbors had their roof repaired as a result of the July storm?
    - A. Correct. And that he could see damage from their roof and could see the damage on mine.
- Q. When did you speak with Ryan regarding
  McCaffrey's roof?



- 1 to make a claim?
- 2 A. I believe so.
- And when you decided to make a claim, was that 3 Q. at the recommendation of Brian or is this somebody 4 else or is this just a decision you and your wife came 5
- 6 to on your own?
- 7 That was a decision my wife and I came to. Α.
- 8 Now, what damages did you observe as a result of the windstorm that you are claiming to CSAA in
- 10 December?

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- 11 That my gates were blown off, my gutter on the 12 east side was dislodged from the home and I had 13 missing shingles and several shingles scattered 14 throughout my yard.
- So, in July you noticed -- sorry, back up. 15 0. When did you notice the gutter was dislodged? 16
  - The day of. Α.
  - Q. Okay. And when you said gates blown off, do you have multiple gates on your property?
- 20 Α. Two.
- 21 And were both of them blown off? Ο.
- 22 Α. Yes.
- And did you, prior to presenting your claim to 23 0. CSAA, repair those gates? 24
- 25 Α. No.



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- 1 believe she met Shane.
- Q. Okay. Were your children home?
- 3 A. I believe they were.
- 4 Q. Same thing, inside the house?
- 5 A. Yes.
- Q. After Mr. Haar got off the roof did he do any further inspection around the property?
- 8 A. No.
- 9 Q. So, the roof was the last thing that he inspected?
- 11 A. Yes.
- Q. Did you have any conversations with Mr. Haar
- after he completed his inspection?
- 14 A. Yes.
- Q. Okay. What do you recall about -- let me back
- 16 up real quick. Was Brian present during that
- 17 | conversation?
- 18 A. Yes.
- 19 Q. Okay. And do you recall that conversation?
- 20 A. Yes. Shane informed me that, although my roof
- 21 | was damaged, it wasn't enough as far as AAA was
- 22 | concerned to file -- to pursue this claim.
- So, he suggested that it would be in my best
- 24 | interest to keep my rates from going up to withdraw
- 25 | the claim and pay for it out of my pocket.



- A. It was in my best interest to withdraw.
- Q. I'm sorry, I'm going to finish my question.
- 3 | Again, I know you think you know where I was going.
- 4 He could have given you the option, but to
- 5 | your recollection it was his suggestion that you
- 6 | withdraw the claim?
- 7 A. Yes.

- 8 Q. Now, did you decide to withdraw your claim?
- 9 A. Yes.
- 10 Q. Now, when you made that decision did you make
- 11 | it there at that same inspection?
- 12 A. I don't believe so.
- Q. So, you contacted him or he contacted you
- 14 | later and you told him you wanted to withdraw the
- 15 | claim?
- 16 A. I believe I contacted Andrew Smith.
- 17 Q. Andrew Smith you think is the one you think
- 18 | you talked to and told him you wanted to withdraw your
- 19 | claim?
- 20 A. Correct.
- 21 Q. Now, prior to making that decision did you
- 22 | have any conversations with Brian regarding whether
- 23 | you should pursue your claim or whether you should
- 24 | withdraw it?
- 25 A. No.



- Q. Did Brian give you any input on his opinion regarding whether you should pursue the claim or withdraw it?
- A. No. He left that up to me. He did agree that the roof was damaged, but it was totally up to me how far I wanted to pursue it.
- Q. Just so I understand what you're saying, Brian agreed the roof was damaged?
  - A. Uh-huh.
- Q. But he told you it was your call, whatever you wanted to do?
- 12 A. Correct.
  - Q. Did Brian tell you the extent of damage he observed when he was inspecting the roof for the first time in December?
- 16 A. No.

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- Q. I'm sorry. While he was walking the roof for the first time in December?
- 19 A. No.
  - Q. Did he tell you that he agreed with Mr. Haar's assessment regarding the extent of damage to the roof?
  - A. No, he didn't tell me that he agreed with Shane. He said the roof was damaged. That was the extent of it as far as Brian and I's conversation about it.



- Q. So, Brian gave you no opinions regarding what he believed the extent of damage, regarding how you should proceed with your claim, he just said there's damage, do what you want?
  - A. Absolutely. He said, it's your call. The roof is damaged, but he didn't know my circumstances, so he left that option up to me.
  - Q. Did you ask him what he believed the extent of damage to your roof was?
- 10 A. To his opinion, the roof needed to be replaced 11 is what he told me.
  - Q. Brian told you this?
- 13 | A. Yes.

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- 14 Q. Not Ryan?
- 15 A. Brian.
- Q. Did he tell you this before or after you made the decision to withdraw your claim?
  - A. Before.
  - Q. So, if Brian told you that the roof in his opinion was a total loss what made you decide to go ahead and withdraw your claim?
  - A. Well, Mr. Haar mentioned something about my rates could possibly go up.
  - Q. And if Mr. Haar testified that he did not make any comments regarding that would he be lying?



- 1 A. Correct.
  - Q. Did he explain to you why he believed the roof was totalled?
  - A. No.

- Q. Okay. Now, after you withdrew your claim it's my understanding that you contacted CSAA and told them you wanted to resubmit the claim, is that correct, or reopen the claim?
  - A. Correct.
  - Q. What caused you to reopen the claim?
- A. Ryan Smith was doing a lot of repairs in that neighborhood and asked, because he could see some damage from the ground, he asked if it was okay if he got up there to take a look. And I said sure. And then when he comes down he says, this roof is one of the worst roofs in this neighborhood. And he's done thirteen to fourteen roofs at that time. And he suggested that I reopen this claim because there's serious damage.
- Q. And when did Ryan ask if he could -- what month did he first approach you?
  - A. Within the early part of 2017.
- Q. And did he tell you why he was out there making repairs to other homeowners' roofs in the neighborhood?



- 1 question.
- Other than your attorney, has anybody told you
- 3 | that your roof is totalled as a result of storm
- 4 damage?
- 5 A. Yes.
- 6 | 0. Who?
- 7 A. Mickey Manzer.
- 8 Q. Mickey Manzer told you that your roof is
- 9 totalled as a result of storm damage?
- 10 A. Yes.
- 11 Q. Who is Mickey Manzer?
- 12 A. He's a AAA inspector.
- Q. And we'll come back to your conversations with
- 14 Mickey shortly, sorry, Mr. Manzer.
- 15 Has anybody other than Brian, Ryan and
- 16 Mr. Manzer told you your roof was a total loss as a
- 17 result of storm damage?
- 18 MR. McGREW: And again, that excludes any
- conversations with me or my representatives or my
- 20 | son.
- 21 THE WITNESS: Okay. To answer that question
- 22 then, no.
- Q. (BY MR. ROONEY) Okay. So, after Ryan Smith --
- 24 | just to simplify this, so we don't have confusion,
- 25 Mr. Smith.



- Q. You just took him at his word, right?
- 2 A. Correct.

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- Q. And did CSAA say you couldn't have a second inspection?
  - A. They said that we would have to provide more photos.
    - Q. So, you told him by law you're entitled to an inspection and they said give us photos, is that correct?
    - A. More or less, yes.
  - Q. Now, do you know what the law requires in order -- this law you're claiming, do you know what it requires for you to be entitled to a second inspection?
    - A. No.
  - MR. McGREW: Counsel, for the record, we're not claiming that it's a law, regardless of what people may think. You and I know we're not claiming it's a law.
  - MR. ROONEY: Just following up on his testimony. I'm going to ask that you object to the form, nothing else. That was his testimony.
  - Q. (BY MR. ROONEY) So, CSAA said, send us some pictures and we'll do a re-inspection, is that correct?



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- A. They said to submit some photos and they would determine if it was worth sending another inspector out.
  - Q. And did you submit those photos?
- 5 A. Yes.

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- Q. Okay. And did you submit the photos in a relatively short period of time after your conversation with CSAA?
- 9 A. I believe it was, yes.
- Q. And after you submitted those photos did CSAA agree to perform an inspection?
- 12 A. Yes.
- Q. And did somebody contact you to schedule that inspection?
- 15 A. Yes.
- 16 Q. Do you recall who that was?
- 17 A. No.
- Q. Were you the one that set up the inspection or did Ryan set up the inspection?
- 20 | A. I did.
- Q. And I'm referring to the second inspection.
- 22 Sorry. I just want to make sure we're clear. Does
- 23 | that change your answer any?
- 24 A. No.
- Q. Okay. You do not recall who contacted you to



1 Was anybody else present during his 2 inspection? 3 Α. Ryan. 4 And Mr. Smith, right? Q. 5 Yes. Α. 6 Q. So, it was you, Mr. Smith and Mr. Manzer, 7 correct? 8 Α. Correct. 9 Was your wife present? 0. 10 Α. No. 11 Were your children present? 0. 12 Α. No. 13 Do you recall who arrived first? 0. 14 Α. No, because I was the last one to arrive. 15 Q. Okay. So, you came home for the inspection? 16 Α. Yes. 17 When you arrived were Mr. Manzer and Mr. Smith 0. 18 speaking? 19 Α. No. 20 To your knowledge, had they introduced 21 themselves to each other? 22 No. When I arrived Mr. Manzer stepped out and 23 said to Ryan and I that --24 MR. McGREW: Stepped out from where? 25

THE WITNESS: I'm sorry. Stepped out from his



- truck because they were parked right there. He steps out and we introduce ourselves. And Mickey's words to us was, if you're wanting us to buy this roof on wind then you're wasting our time because we've already -- because AAA doesn't buy roofs on wind, is what he told us. But he would be more than happy to get on the roof if we'd like him to.

  Q. (BY MR. ROONEY) It's your testimony that Mr. Manzer, as he got out of his car and introduced himself he told you that CSAA doesn't buy roofs on
- 12 A. Correct.
- Q. Did he get up on the roof?
- 14 A. Yes.

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15 Q. Did Mr. Smith get on the roof with him?

wind and you're just wasting your time?

- 16 A. Yes.
- Q. And did Mr. Smith and Mr. Manzer walk the entire roof?
- 19 A. Yes.
- Q. By that time you had already patched or repaired the five missing shingles, right?
  - A. Yes.
- Q. Had you made any other repairs other than the flashing at that time?
- 25 A. No.



- 1 A. No, not that I'm aware of.
  - Q. Did you follow them around, while you were on the ground did you follow what they were doing?
    - A. No, sir.

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- Q. Where were you during the inspection?
- A. I was in the front yard on the north side of the home.
  - Q. Now, after Mr. Manzer finished inspecting the roof, after he got down what happened?
  - A. Well, he comes down, I asked him what he thought. He said, I agree with you too, the roof is bad, it's totalled, it should be replaced. He said, any other carrier would replace this roof, but not AAA. And that he had this same situation come up a week prior and it was rejected. And that a supervisor, when he did send the information his supervisor asked him, what the hell are you doing.
  - Q. Okay. Now, you just put air quotes around "what the hell are you doing."
  - MR. McGREW: Well, you need to make sure that he's finished with everything he said. You started asking him another question.
  - Q. (BY MR. ROONEY) I'm sorry, were you finished with your answer?
    - A. Yes. As far as my air quotes, that is what



Mickey Manzer said to me. He said that's what his			
supervisor had informed him, that you know this is			
going to be rejected, so you're basically wasting			
your time.			
And at that point Ryan pointed down the			
street. He had already done thirteen to fourteen			
homes in that neighborhood. And there was a			
gentleman that had AAA as well that was rejected the	he		
first time. And until they had sent a AAA field			
adjustor out to look at the roof the second time the	ne		
roof was bought within ten minutes, is what Ryan ha	ad		
told Mickey and I.			
MR. ROONEY: Move to strike because there wa	as		
no question on the table at that point in time.			
MR. McGREW: You asked him what all was said	d		
and now you're striking			
MR. ROONEY: I asked him what Mr. Manzer to	ld		
him.			

MR. McGREW: I think you asked what happened when they got off the ladder.

THE WITNESS: The conversation when they came down.

MR. McGREW: Let's take a break and I'm going to read the question.

(Off the record)



- Q. What do you recall happened after the two got off the roof?
- A. Okay. Once the two come down off the roof I said, what do you guys think? Mickey says, I agree, the roof is totalled, the shingles are all unsealed, but AAA is not going to cover this.

That's when he informed me of his experience from a week ago when he had the same circumstance and it was rejected.

- Q. Not to interrupt you, real quick, though, when you say "he" who are you talking about?
  - A. I'm talking about Mickey Manzer.
  - Q. Thank you.
- A. He said that that same situation had occurred a week ago and that that was rejected. And that any other carrier would buy this roof, but AAA will not based on the findings.

Then Ryan, Mr. Smith, brought up that he had done at least thirteen to fourteen homes in the neighborhood and pointed to one specifically down the street that was covered by AAA and that was rejected the first time until AAA sent out a field adjustor on the second time and the roof was bought within ten minutes, per Ryan.

Ryan goes off to his truck. Mickey Manzer



- 1 turns to me and says, you didn't hear this from me,
- 2 but I've heard of people canceling their coverage,
- 3 | hiring a new carrier, claiming the roof and getting
- 4 | the roof fixed. And I was shocked. I was surprised
- 5 | to hear that.
- 6 Q. Are you done?
- 7 A. Yes.
- 8 Q. I don't want to interrupt you.
- 9 So, Mr. Manzer told you that he saw lots of unsealed shingles, is that correct?

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- Q. Did he tell you what he believed the cause of
- 13 | those shingles becoming unsealed was?
- A. Due to the storm damage and wind and the event
- 15 | that happened in July.

Correct.

- Q. And Mr. Manzer told you that it was his
- opinion that the shingles became unsealed as a result
- 18 of the windstorm that occurred in July of 2016?
- 19 A. Correct.
- Q. This isn't what Mr. Smith told you, this is
- 21 | what Mr. Manzer told you?
  - A. Correct.
- 23 Q. Now, Mr. Smith said that a house down the
- 24 | street was insured by AAA and had its roof replaced,
- 25 is that correct?



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- 1 A. Correct.
- Q. What house, do you know the address of that house?
- 4 A. No, I do not.
- Q. So, he just arbitrarily pointed down the street generally in that direction and said there's a house down there?
- 8 A. Yes.
- 9 Q. You don't know which house he was talking 10 about?
- A. I know where about it is on the street, but I couldn't give you the address or the gentleman's name.
- Q. Do you know how many houses down the street?
- 15 A. Eight to ten possibly.
- Q. East or west, north or south?
- 17 A. That would be north.
- Q. Did he tell you why AAA purportedly replaced that roof?
- A. Because it was almost as bad as mine.
- Q. Did he say it was wind damage, other damage, did he say the cause, the reason that they actually replaced the roof?
- A. He said that it was replaced.
- Q. You don't know why it was replaced?



- 1 A. Due to the storm.
- Q. He told you due to the storm in July of 2016 a roof about eight to ten houses down was replaced by
- 4 AAA?

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- 5 A. Correct.
  - Q. And do you know the condition of that house, how old it was, what maintenance had been performed, what type of roof, anything regarding that house?
  - A. No, I do not. I assume it's ten to eleven years old like mine.
    - Q. Did he tell you who the adjustor that came out and inspected the house was when the roof was agreed to be replaced?
    - A. No, he didn't. He said it was a AAA field adjustor that came out the second time and bought the roof within minutes. That's when we asked Mickey and he said, you get two shots and that's it as far as the inspection goes.
      - Q. Mickey told you you get two shots, that's it?
- 20 A. Uh-huh, yes.
- Q. Those are his exact words?
- 22 A. Yes.
- Q. After Mr. Manzer's inspection did you speak to
- 24 | Mr. Smith?
- 25 A. Yes.



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- Q. Now, just a second ago you testified that
  Mr. Ryan Smith and you agreed with Mickey Manzer that
  the roof was totalled and there was installation
  issues. Are you changing your testimony?
- A. I'm changing my testimony to that Ryan and I agreed that the roof was totalled.
- Q. And it is now your testimony that you did not agree that there was installation issues?
  - A. Correct.
  - Q. Why are you now changing your testimony?
- A. Because I didn't understand your full question at the time.
  - Q. What did Mr. Ryan Smith tell you regarding Mr. Manzer's opinions related to the installation issues on your roof?
    - A. I'm sorry?
  - Q. What did Ryan Smith tell you regarding his opinions that Mr. Manzer believed there was installation issues on the roof?
  - MR. McGREW: I don't understand your question.

    I'm sorry. Can you rephrase that.
  - Q. (BY MR. ROONEY) Ryan Smith, what did Ryan Smith tell you regarding his opinions of Mr. Manzer's assessment that there was installation issues with your roof?



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- A. I don't recall Mr. Manzer saying anything about the installation. He said that the roof was totalled and that if it was any other carrier they would buy the roof.
- Q. So, Mr. Manzer never told you that he saw installation issues on your roof?
- A. Not that I recall. He said that the roof was totalled and that if it was up to him he would buy the roof, that the roof needed to be replaced because of the storm, the wind damage. And Ryan and I agreed to that.
  - Q. To your knowledge, did Ryan Smith send any pictures in to CSAA on your behalf?
  - A. I believe he tried, but I ultimately had ended up having to send them.
    - Q. You've seen the pictures that were submitted to CSAA in order to get the second inspection, correct?
- 19 A. Yes.
  - Q. Did you discuss those pictures with Ryan Smith?
- 22 A. No.
- Q. He just told you, I can't get them to upload, could you get those over to CSAA for you?
- 25 A. Yes.

